

## Dynamic process model seven\_steps®

step	content	keywords	plan	actual
	Analysis of the current state			
	Develop the target setting and the process	<ul> <li>Analysis, SWOT, Canvas</li> </ul>		
1	definition including the functional workflow.	Regulation actual		
	o	Processes actual		
	Align the vision & strategy			
	Check the analysis (step 1) with the current	<ul> <li>Interviews management</li> </ul>		
2	vision and strategy. Find the balance between	team		
	them and set up the vision for the new	<ul> <li>Vision</li> </ul>		
	process target.	<ul> <li>Strategy, policy</li> </ul>		
	Main operation – content			
	Educe the principles for the structure and	Main activities		
	define the process model. Coordinate the	<ul> <li>Presentation contents</li> </ul>		
3	internal and external interfaces. Check the	<ul> <li>Define goals</li> </ul>		
	process of the vendors and the standard of	Resources		
	your industrial sector.	<ul><li>Software / tools</li></ul>		
	your muustrar sector.	SUITWATE / LUUIS		
	Involve your staff & define the process			
	Involve your staff actively and optimize your	<ul> <li>Workshop employees</li> </ul>		
	process – work out the process documentation			
4	(workshops, group meetings). Get the	content including		
	approval of the management team.	software		
		<ul> <li>Goals, planning</li> </ul>		
	Main target cetting for the process content			
	Main target setting for the process – content	D C' C'		
	Complementing/developing systematic	Define target figures		
5	controlling as the basis of corporate	<ul> <li>Define and adjust key</li> </ul>		
3	management. Creation of clear and consistent	figures		
	targets. Determining the key figures for the	<ul> <li>Assign improvements</li> </ul>		
	processes and the company.			
	Apply the process and use it			
	Prepared and decided content introduce,	<ul> <li>Introduction,</li> </ul>		
	implement, adjust, remove.	deployment and use		
6	Data discovery and data analysis for	<ul> <li>Measure, evaluate</li> </ul>		
	operational improvements.	• Start improvement		
	Assessment	A 11:		
	As a quality check the approval intern or by a	<ul> <li>Audit, evaluation</li> </ul>		
7	3 <sup>rd</sup> party. The external perspective will	management team		
	challenge the organization and foster an	<ul> <li>Measures</li> </ul>		
	additional gain.	<ul> <li>External control</li> </ul>		